**Safwane Ferjani**

Birth at 11-10-1994 in Beb Souika

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Professional Summary

Highly energetic and dependable Business-to-Business Sales representative with a superb customer service and sales record. Adept at working well independently with little to no supervision or as part of a sales team. Available for interstate travel to complete customer service tasks as required.

Core Qualifications

* Strong team sales experience
* Excellent ability to meet monthly sales goals
* Superior knowledge of market and customer dynamics
* Outstanding salesmanship and closing abilities
* Great communication and interpersonal skills
* Sound basic computer abilities

Experience

**Business Sales Representative**

**1/6/2019 – Present**

**Zara Market**

**Tunis**

* Conduct sales calls with existing and new customers.
* Identify customer needs and preferences.
* Develop relationships with customer base.
* Conduct market research on competing firms.
* Meet sales and quality targets on a consistent basis.

**Business Sales Representative**

**6/1/2016 – 1/5/2019**

**Joys Market**

**Hammamet**

* Conducted follow-up contacts with small commercial business customers.
* Provided sales leads to account sales manager.
* Maintained and updated daily activity logs.
* Traveled to customer business locations to answer queries and resolve issues.

Education

**Bachelor’s Degree – Business Administration**

**2015**